

MANAGEMENT (BA)

Business Administration



CSU, San Bernardino's Palm Desert Campus offers upper division coursework for this major. Lower division deficiencies should be completed at College of the Desert prior to transfer. Students must complete COD's California State University General Education Certification course pattern to fulfill lower-division general education requirements. Up to 70 semester units of transferable community college course work may be applied to the degree. In addition to grade point average requirements, an administration major student must earn a grade point average of 2.0 ("C") or better in all units used to fulfill the requirements of the concentration. NOTE: Students with coursework completed outside of the state of California or at other four-year institutions should make an appointment to see a transfer advisor to determine lower division course equivalencies.

REQUIRED LOWER DIVISION PREREQUISITES (COLLEGE OF THE DESERT)

BUAC 1A	Accounting I <i>(Prerequisites: BUAC 66 or equivalent)</i>
BUAC 1B&C	Accounting II <i>(Prerequisites: BUAC 1A)</i>
ECON 1	Principles of Macroeconomics <i>(Prerequisites: ENG 50 or equivalent and MATH 57 or equivalent)</i>
ECON 2	Principles of Microeconomics <i>(Prerequisites: ENG 50 or equivalent and MATH 57 or equivalent)</i>
CIS 70A	Computer Business Applications for Windows <i>(Prerequisites: ENG 50)</i>
CS73	Introduction to Computer Science
BUMA 20A	Business Law <i>(Prerequisites: ENG 50 or equivalent)</i>
MATH 14 or SOC 3	Statistical Methods <i>(Prerequisites: MATH 40 with a grade of "C" or better; ENG 51)</i>

And One Course from:

MATH 10	College Algebra <i>(Prerequisites: MATH 40 with a grade of "C" or better; or Algebra I & II and Geometry in high school, or equivalent)</i>
MATH 12	Pre-Calculus <i>(Prerequisites: MATH 40 and Math 30 with grades of "C" or better; or 4 years of high school Math including second year algebra & 1 year of Geometry with grades of "C" or better)</i>
MATH 1A	Calculus with Analytic Geometry <i>(Prerequisites: Eligibility for ENG 51 and 4 years of high school mathematics including Trigonometry and Geometry with a grade of "B" or better in 4th year; or equivalent; or MATH 12; or MATH 10 and MATH 5)</i>

REQUIRED UPPER DIVISION BUSINESS CORE (PALM DESERT CAMPUS)

FIN 313	Business Finance (4) <i>(Prerequisites: COD's BUAC 2, MATH 14 or SOC 3 and MATH 10)</i>
FIN 314	Corp. Financial Management (4) <i>(Prerequisites: FIN 313)</i>
INFO 309	Information Management (4) <i>(Prerequisites: COD's CIS 70A)</i>
SCM 304	Principles of Supply Management (4) <i>(Prerequisites: Math 110 or 120 and SCM 210)</i>
MGMT 302	Management and Org. Behavior (4)
MGMT 330	Legal Environ. of Business (4) <i>(Prerequisites: COD's BUMA 20A)</i>
MKTG 305	Marketing Principles (4)
PA 315	Government-Business Relations (4)
MGMT 490	Strategic Management (4) <i>(Prerequisites: to be taken in senior year after completion of all core course)</i>

You must have junior standing (90 quarter units or 60 semester units), have completed all lower division prerequisite courses and specified course prerequisites, before you can be enrolled in the required core courses.

After you completed all required lower division prerequisite courses and all prerequisites are met, you should take a mix of core courses and concentration courses each quarter.

FOR FURTHER INFORMATION, PLEASE CONTACT:

CSUSB Palm Desert Campus (PDC) • (760) 341-2883
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MANAGEMENT

MANAGEMENT CONCENTRATION REQUIREMENTS
(revised 2008-2009)
PALM DESERT CAMPUS

MGMT 335 **Business & Society (4)**
MGMT 350 **Administrative Communication (4)**
MGMT 455 **Human Resource Management (4)**

*PLUS 12 units of 400 or 500 level management courses
not previously taken.*

LOWER DIVISION REQUIREMENTS

Students must complete the California State University **GENERAL EDUCATION CERTIFICATION** course pattern or the **INTERSEGMENTAL GENERAL EDUCATION TRANSFER CURRICULUM (IGETC) for UC and CSU** to fulfill lower-division general education requirements. Up to 70 units of transferable community college work may be applied to the degree.

NOTE: There are four additional upper division general education courses required of all students regardless of major. These courses are to be taken at the university. They are not available at the community college.

ADMISSION PROCEDURES

Admission standards and procedures are the same whether a student intends to enroll at PDC or the San Bernardino campus. Students should submit an application and transcripts of all previous college course work as early as possible prior to the time they wish to enroll. Applications can be obtained by calling or coming to the PDC office, and pre-admission counseling is available.

REGISTRATION

Students may register by phone (TRACS) or during late registration which occurs just prior to the beginning of each academic term. Since classes fill up quickly, students are advised to use TRACS. Additional information about registration is available at the PDC office.

STUDENT SERVICES AVAILABLE

Students may take advantage of all San Bernardino campus programs and services as well as those offered at the Palm Desert campus. Programs and services available at PDC include the following:

- √ Financial Aid Assistance
- √ Pre-admission counseling
- √ Academic advising
- √ Computer facilities
- √ Guest lectures, speakers and student programs

STUDENT ORGANIZATIONS

PDC students are encouraged to participate in all academic and social student groups of interest to them whether based at Palm Desert or at the San Bernardino campus. A key component in PDC government is the Student Advisory Board which represents the student body to the Dean and develops programs and services such as MECHA, AAUW, English club, psychology club and an accounting association.

SPECIAL PROGRAMS FOR AREA RESIDENTS

Open University: Area residents who wish to attend classes at PDC without pursuing a degree may enroll on a space-available basis.

Over-Sixty Program: Fees are waived for California residents over the age of sixty who are eligible for admission. Registration is on a space available basis. There is a small administrative charge.